



## **DISCOVER GS27**

Trailblazer in the car, motorbike and bicycle care products



French reference for more than 55 years



DC Expansion & Winalco



A leader in its field



Always innovating Always reinventing



French made since 1968



A multidisciplinary team



08.

Multi-channel presence



Sharp brand image



A few figures to keep in mind







## THE FRENCH REFERENCE

For more than 55 years

Today, French leader in the car care products category

2010. Acquisition by a French family group led by car enthusiasts

1999. International developpment thanks to the Scratch Remover (US market)

1998.Beginning of the distribution in specialised shops (Norauto, Feu Vert)

1998. Beginning of the collaboration with teleshopping channels

1968-1998. Product sales and demonstrations on markets, fairs and exhibitions

1968. GS27 creation by Serge Gaultier



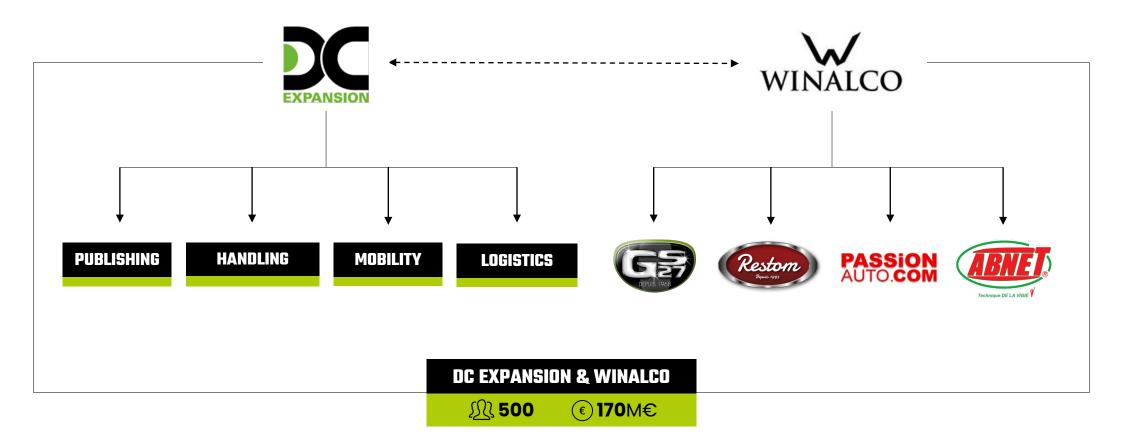






# **DC EXPANSION & WINALCO**

A shared passion







# **GS27**

A leader in its field

French leader in car care products in volume & value





In value\*



In volume<sup>3</sup>

A range of **efficient and innovative products** to cover all the needs for the care and cleaning of cars, motorbikes and bicyles







An **international scale** thanks to our presence on 5 continents

\* Source : GFK - 2021









## **ALWAYS INNOVATING**

For reinvention

### **R&D** and integrated lab

Ability to internally develop technical and innovative products



### **Innovation in our DNA**

Titanium and Ceramic technologies, 100% biodegradable range



### **Expertise in fine chemicals**

Regular adaptation of our formulas to keep up with technological developements



### Dynamism & creativity

Everyday researches to meet the new requirements of our customers









# 05. French made since 1968



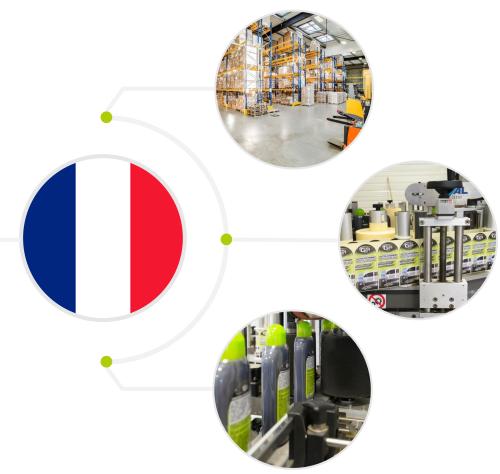


## **FRENCH MADE**

Since 1968



of our products are **made in France**, a guarantee of quality and tracability for our customers







### **A MULTIDISCIPLINARY TEAM**

Product quality & innovation orientated



**R & D department**Innovate to stay at the forefront of technology



Build and animate the ranges, develop our presence on the markets

**Marketing department** 



Promote our products, develop the brand image and its reputation



**Quality control**Maintain a level of excellence and consistency in product quality



### **A MULTIDISCIPLINARY TEAM**

Customer satisfaction orientated



#### **Sales force France**

5 experts nationwide for our BtB customers



### **Export department**

Customer support and international development



#### **Logistics department**

State-of-the-art technologies, 3000m² dedicated to the storage, preparation and dispatch of orders



#### **After Sales Department**

Maintening our satisfaction rate at 99% thanks to our attentiveness and responsiveness

Sales & customer service department





## **OUR VEHICLES CARE LINES**

Cars, motorbikes & bicycles

+ 55

years of innovation and products expertise

10

products ranges Cars, motorbikes & bicycles + 250

Products on the catalogue

**95**%

Of our products are French made



Exterior Cleaning

2

Decontamination

3

Polishing Renovation 4

Waxing Protection 5

Regular Upkeep



Interior Upkeep



























# Results that speak for themselves



# Cleaning, renovation, waxing, finition: the Classics range covers all the needs in car care products









Easy to use

Quality

Performance

Innovation



**Leader in 6 products families in specialised shops\*:** bodywork, plastics, textiles, rims, waxing & polishing















\* Source : GFK - 2021





# The sustainable range





# A short range that meets the essential needs of the motorist



Cleaning



Waxing



Interior Care



Up to 100% of natural components



100% green bottle



Global approach for products with a limited

environmental impact

100% recyclable packaging



Label in recycled paper





<sup>\*</sup> Except windscreen washer





# A wide range of in-car air fresheners



New



An attractive range, generating impulse buying



Harmless, without hazard warning marking



Premium quality & French fragrances



Originals & distinguishing products



French fragrances







# Maintaining your vehicle and optimising its performances





A select range of additives to avoid or solve mechanical malfunctions

# A specific range of products for automotive maintenance



Ease of use



Professional results



Reducing fuel consumption



Reducing pollution



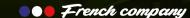
Improving performances



Protecting engines











# Taking care of your motorbike



With more than 20 references, the GS27 motorbike range guarantees visibility, shine and performance on the road



Washing, shine and protection



Chain upkeep



Driver's gear



For an optimal use of the GS27 products









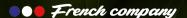
















# Designed to go above and beyond its limits



High performance products suitable for all types of cycles and respectful of materials, even the most delicate



Washing, shine and protection



Upkeep and lubrication



Rider's gear



For an optimal use of the GS27 products







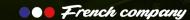
















# A range dedicated to the professionals



# 50 years of research and excellence to satisfy the automotive professionals



Packaging dedicated to pros



High performances Formulas



Adapted to new materials

# Quality and quantity for optimal results on all types of vehicles







Renovation



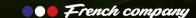
Interior upkeep



Technical products











# An affordable range for all



### A standing-out range, for its simplicity and clarity







Renovation



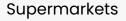
Waxing



Interior upkeep

### **Performance and price positioning**







Appealing prices



Optimised packaging









## **MULTI-CHANNEL PRESENCE**

Closer to our customers











Food superstore















A strong media presence



**TV Campaigns** Shows sponsorships



**Radio Campaigns** Shows sponsorships



**Press Campaigns** Advertising inserts, reports



**Web Campaigns** Advertising, display

























**MOTOR SPORT** 































Some advertising inserts









Strong presence on Social Media



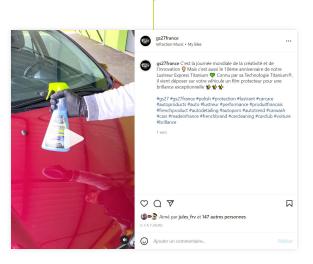
Community Management









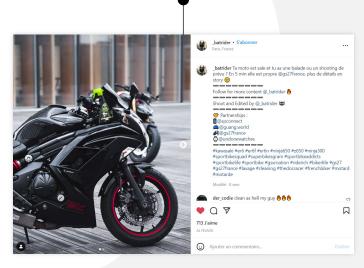








Influencer Marketing











A strong mainstream presence



### **Partnerships**

Clubs, teams, drivers, events





#### **Public Relations**

Press kits, Press releases





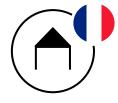
#### **Newsletters**

BtoC, BtoB





On French and International Markets



#### French fairs

Cars, motorbikes & bicycles





#### **International fairs**

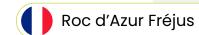
Cars, motorbikes & bicycles

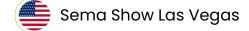








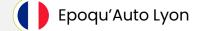
















### A FEW FIGURES TO KEEP IN MIND

About GS27

55
years of innovations and

products ranges
Cars, Motorbikes & Bicycles

+ **250**Existing products

**95%**Of our products are French made

**2,5**km

product expertise

+3600

2850000

99%

Of storage shelving on 3000m<sup>2</sup>

Point of sales

Sold products in 2022

Customers satisfaction rate











**GS27.**com



